

AT THE HELM

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COMMERCIAL COLLECTIONS AND ASSET RECOVERY SERVICES FOR

- Banks
- Captive Financiers
- Small Business Lenders

COLLECTIONS AND RECOVERY SERVICES

- Advanced Stage collections
- Restructuring
- Skip Tracing / Asset Discovery
- Repossession
- Remarketing
- Litigation
- Bankruptcy

First In, Last Out

Orion First Commercial Collections and Asset Recovery

orionfirst.com | 888-705-8778



MORE THAN AN ASSET RECOVERY SOLUTION, ORION FIRST OFFERS FULL- SERVICE COMMERCIAL COLLECTIONS CAPABILITIES

Do remarketing companies know how to find a missing asset? Or how to leverage additional debtor collateral to mitigate remaining debt, post-repossession and resale? If you are in need of a collections solution that can tackle any challenge, for a variety of asset classes, then contact Orion First. A one-stop-shop for the entire collections and asset management process, Orion is the first in and the last out, recovering as much asset value to you as possible, no matter how long it takes.

A trusted industry leader in the small business commercial finance marketplace, Orion First has amassed a professional network that provides the foundation for your success. By leveraging the skills and services of our highly vetted partners, we handle every step of the recovery and collections process-start to finish.

We show up early for Advanced Stage collections and delinquency management. Here we work to improve contract performance by identifying debtor accessibility, establishing

with them a new rapport, and determining the likelihood of repayment.

When practical, Orion restructures lease and loan agreements within the client's predefined limits and structuring guidelines. This not only restores the account to "performing" status but creates a solution with earning potential for the client beyond recovery and remarketing to deliver greater return.

When the borrower or the asset in question can't be found, we shift our efforts to Asset Discovery and Skip Tracing. Calling upon our expert partners, we take steps to locate the asset so it can be repossessed and assessed for remarketing. When debtors flee, we engage our private investigators, or skip tracers, to scour their personal history and information to unearth their whereabouts.

With the asset(s) located and the debtor returned, we dispatch repossession specialists to

recover the collateral. Once assessed, we can determine a market resale value in order to deliver the highest return to our clients.

Oftentimes, debtors have remaining lease/loan obligations even after asset resale, so Orion undergoes further asset and collateral location in order to find additional payment for our clients.

In the unfortunate case when litigation or bankruptcy work is required, Orion First stays late to get the job done. Through our relationships with expert collection attorneys in the C&I sector we evaluate each case for its recovery potential and build custom strategies for the most cost-effective recovery possible.

If you're struggling with collections or special asset challenges, contact Orion First. Experts in commercial collections, default management and recovery, our collection performance continually surpasses industry reported averages. Our seasoned collections team, vetted professional network, and best-in-class technology systems allow us to recover on debts most financial institutions don't have the time or experience to work out.

“The hallmark of the Orion way of business is a mix of the old school with the present day; leveraging a solid network of relationships forged over years in the equipment finance industry, while utilizing modern technology to optimize operations, track down delinquent debts and achieve the maximum recovery.”